



#### Saudi Arabia, In 2015:



#### **2,000** Coffee Shops

+75% being large chains

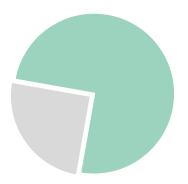


Saudi Arabia, Today:



**8,000** Coffee Shops

With only 25% being large chains



#### Establishing Customer Consistency



The clear way to create consistent customers is through a **reward program**. Loyalty programs allow owners to reward daily customers and build up more of them—**however...** 

#### **Not Practical**



It is difficult to implement a loyalty card program—wasting valuable resources and time Not practicable or trackable at small scale, with customers losing physical cards

#### **Not Communicable**



## No established communication channel to their customers

Can't reach out regarding promotions, or if they lose their loyalty card, etc.

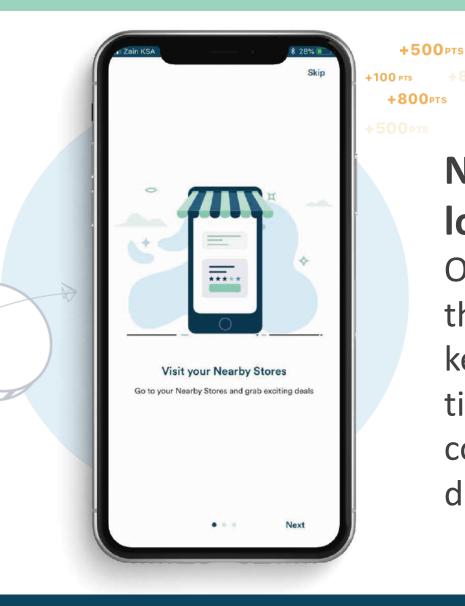
#### Not Trackable



#### No demographic information or analytics to influence decision making—as a coffee shop owner, you have no customer insights

#### Welcome to Nugttah



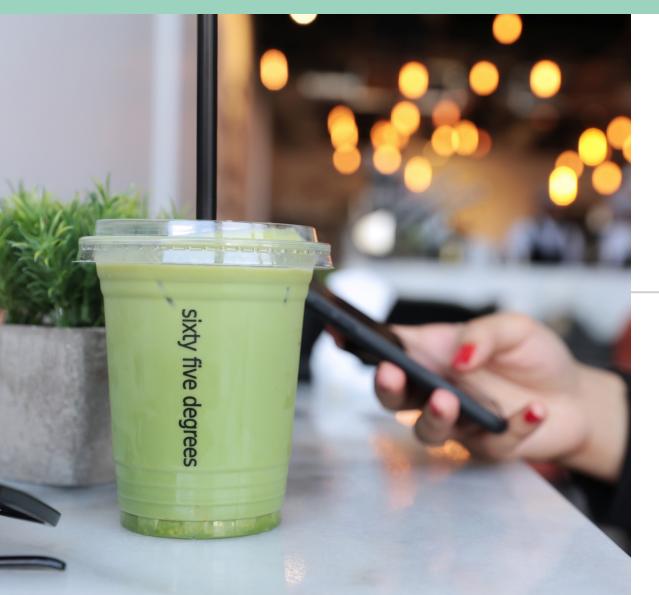


## Nugttah allows owners to create custom loyalty programs in minutes.

Our mobile application connects locations with their customer base like never before: by keeping rewards cards on customers at all times, creating a direct promotional communication channel, and providing data driven customer-base insights to owners.

#### **Order Ahead**





With Nugttah's order ahead feature, customers will continue to automatically earn loyalty for their order ahead purchases.

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# COVID-19 concerns make Nugttah more valuable now than ever before



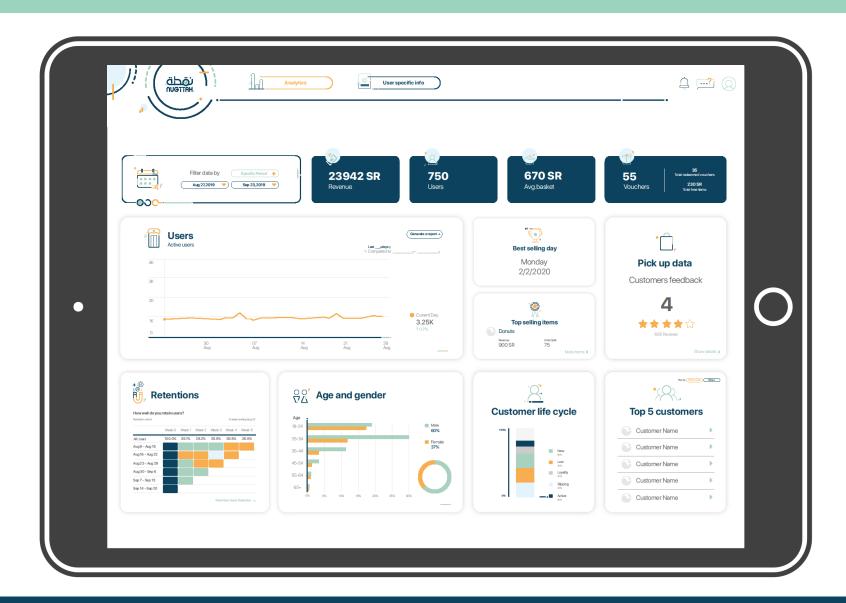
Ease and digitize engagement and rewards processes for customers No need to communicate in store, your order is ready when you arrive



Completely hands-free, no need for gloves or worries of virus germs

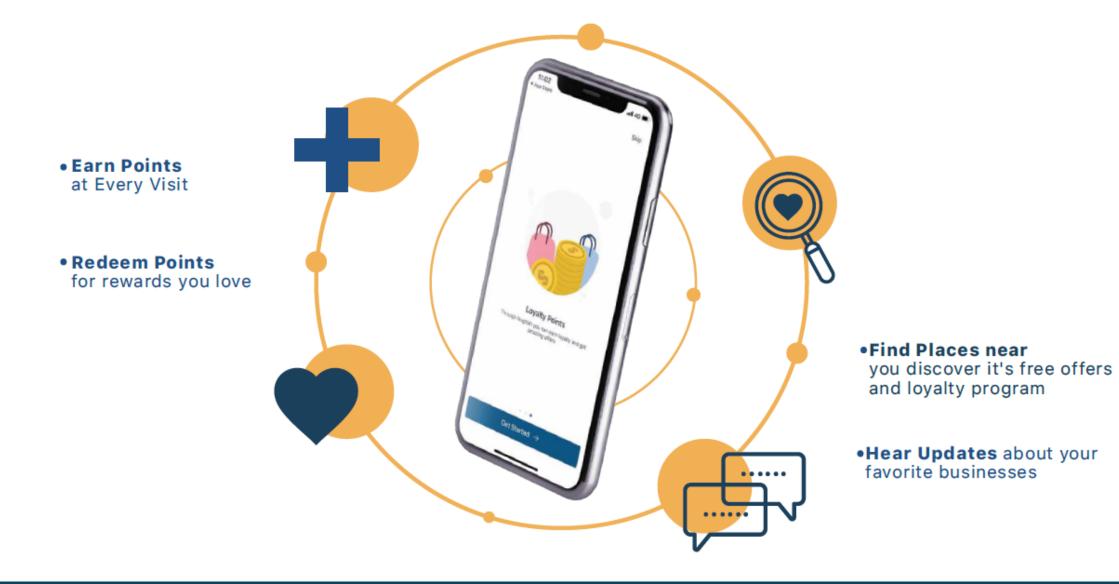
#### **Owner Dashboard**





#### **User Interface**





#### **Nugttah Pricing**



#### **Non-Analytics Package**

200/month, 6-month agreement

180/month, 1-year agreement

160/month, 2-year agreement



#### **Premium Analytics Package**

270/month, 6-month agreement243/month, 1-year agreement216/month, 2-year agreement

Additional Locations are billed at 400/year 8% commission charge on pick-up transactions 1

NUGTTAH

#### What's a Better Fit for You? (examples)





1 point for each dollar spent, regardless of frequency



Better for a range of items with large variations in pricing



Customers are often surprised by rewards and offers



Customers do not keep track of their points balance

#### **Stamps**

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1 stamp for each purchase, regardless of price



Encourages more frequent smaller purchases



Very clear reward structure and offer timing



Customers are more likely to be aware of their stamps and goal

#### **Platform Integration**



#### **Option 1**

Step 1 Business owner enters data in enrollment link, submits payment Step 2 Owner then enters self-setup (Foodics). Helpdesk assists with any issues Step 3 Process is completed in minutes and fully launched live same-day

Step 1

Business owner enters data in enrollment link, submits payment Step 2

**Option 2** 

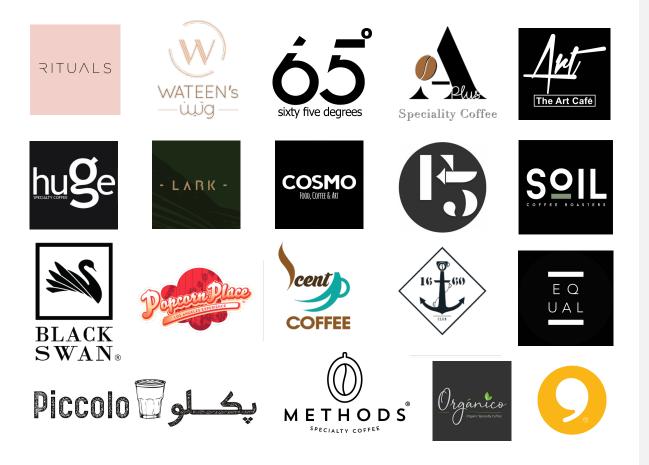
Nugttah integrates directly with Foodics POS system to collect set-up data Step 3

Process is completed automatically and fully launched live same-day

#### Learn More Today



### Here are some locations currently using Nugttah:



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### Message/call us on WhatsApp for more information: +0534608000

For FAQ, please visit our helpdesk at: nugttah.com/help